BYLAWS OF THE CHINESE REAL ESTATE ASSOCIATION OF AMERICA, INC.

Article I Name

The name of this organization shall be the Chinese Real Estate Association of America, Inc., hereinafter referred to as the Association.

Article II Office

The principal office for the transaction of business of the Association shall be 945 Taravel Street #328, San Francisco, California 94116. Other offices, branches or subordinate offices may be established by the Board of Directors.

Article III General Purposes and Objectives

Section 1. The purposes for this organization are:

- a. To foster and provide opportunities for good fellowship among our members.
- b. To unite real estate licensees and other individuals concerned with the Chinese Real Estate community, for exerting beneficial influence upon the profession and related interest.
- c. To initiate useful programs that may benefit our members.
- d. To encourage and promote the professional growth of our members.
- e. To undertake projects for the betterment of the community.

Section 2. The objectives of this organization are:

a. To promote property ownership.

- b. To enhance the rights of property owners.
- c. To advocate policies which enhance the economic benefits of property ownership.

Article IV Membership

- **Section 1.** An application for membership shall be made in such manner and form as may be prescribed by the Board of Directors and made available to anyone requesting it. All applications shall be approved or disapproved by the Board of Directors.
- **Section 2.** A certification of membership in a form approved by the Board of Directors and signed on behalf of the Association by the President and the Secretary or other persons designated by the Board of Directors shall be issued to all members.
- **Section 3.** A membership in the Association is personal and shall not be transferable, voluntarily or otherwise.
- **Section 4.** A membership is in good standing if membership dues and all other billings from the Association are current, unless suspended as in Article V
- **Section 5.** Suspension of Membership and Expulsion: A member may be suspended or expulsed based on the good faith determination by the Board of Directors, or a committee or person authorized by the Board of Directors to make such a determination, that the member has failed in a material and serious degree to observe the rules of conduct of the Association or has engaged in conduct materially and seriously prejudicial to the purpose, objectives, and interests of the Association. A person whose membership is suspended shall not be a member during the period of suspension.

Article V Fees and Dues.

- **Section 1.** The fees and dues for membership shall be in such amounts as may be established from time to time by the Board of Directors.
- **Section 2.** Fees and dues shall be payable by the members at such times and in such manners as may be determined by the Board of Directors. Each member is obligated to pay the

dues so fixed

Section 3. The Board of Directors may suspend any members delinquent for a period of sixty (60) days in payment of dues and other indebtedness. Notice of such suspension shall be mailed to such member to his or her last address, as the same appears in the records of the Association.

Article VI Meetings and Quorum

- **Section 1.** The time and place of meetings of the Board of Directors shall be established from time to time by the Board of Directors.
- **Section 2.** Regular Meetings. Regular meetings of the Board of Directors shall be held at such places as may be designated by the Board of Directors from time to time as the Board deems reasonable and necessary.
- **Section 3.** Special Meetings. Special meetings of the Board may be called by the Chairman of the Board of Directors, the President, or, if he is absent or is unable to or refuses to act, by the Executive Vice-President, or by any three Directors, and such meetings shall be held at such place which shall be designated.
- **Section 4.** Validation of Meetings Defectively Called or Noticed and Emergency Meetings. The transaction of any meetings of the Board of Directors, however called and noticed or wherever held, are as valid as though the meeting had been duly held after proper call and notice, provided a quorum is present and provided that either before or after the meeting each of the directors not present signs a waiver of notice, or a consent to holding the meeting, or an approval of the minutes thereof. All such waivers, consents, or approvals shall be filed with the corporate records or made a part of the minutes of the meeting.
- **Section 5.** The annual meeting of the General Membership shall be held during the last quarter of each calendar year, the time and date of which shall be established by the Board of Directors.
- **Section 6.** Quorum and Number of Directors Required to Act: A minimum of Fifty-one percent (51%) of the number of Directors in office shall constitute a quorum for the transaction of business. The quorum can be comprised of Directors in office and Members of the Past Presidents Council, and the action of a majority of the Directors and/or Past Presidents present at any meeting at which there is a quorum, when duly assembled, is valid as a corporate

act; A meeting at which a quorum is initially present may continue to transact business, notwithstanding the withdrawal of Directors and/or Past Presidents, if any action is approved by a majority of the required quorum for such meeting.

Section 7. Written notice of all meetings shall be given by mail addressed to member's last address appearing on the books of the Association, by facsimile (fax) to member's last fax number appearing on the books of the Association, or by e-mail to the last e-mail address appearing on the books of the Association. All such notices shall be sent at least five days prior to the date set for such meeting.

Section 8. Orders and Rules. All meetings of directors shall be governed by Robert's Rules of Order; as such rules may be revised from time to time, insofar as such rules are not inconsistent of in conflict with these bylaws, with the Articles of Incorporation of this organization, with the laws of the State of California and the United States of America.

Section 9. Non-Liability of Directors. The Directors and members of the Past Presidents Council shall not be personally liable for the debts, liabilities, or other obligations of the Association.

Article VII Board of Directors

Section 1. The governing powers of the organization shall be vested in the Board of Directors.

Section 2. The Board of Directors shall be composed of a minimum of 15 members and a maximum of 22 members, who along with members of the Past Presidents Council shall elect the officers of the Association: President, President-Elect, Vice-President of Internal Affairs, Vice President of External Affairs, Recording Secretary, Correspondence Secretary, Treasurer and Auditor. The Chairman of the Board of Directors shall be the immediate Past President of the organization.

Section 3. Except as set below, the terms of the office of members of the Board of Director shall be two (2) years, commencing on January 1 and ending on December 31st of the year immediately following the election In the event that the immediate Past President's term as a Director shall expire at the end of the year of his or her Presidency, then such Past President

shall automatically be seated as a director for a one year term.

Section 4. Directors shall receive no compensation for their services.

Article VIII Power of the Board of Directors

- **Section 1.** The Board of Directors shall be the governing body, have control over the business and affairs, and be charged with all policy making and review of the activities of the Association.
- **Section 2.** The Board of Directors shall formulate policies which shall include but not be limited to personnel, fiscal and program policies.
- **Section 3.** The Board of Directors shall have the power to make rules and regulations not inconsistent with the Bylaws of the Association and the guidelines established by the General Membership.
- **Section 4.** The Board of Directors shall have the power to call special meetings provided for in the Bylaws in the event the Chairperson, the President, or the Vice-President fails to call such a meeting.
- **Section 5.** Every Director shall have the absolute right at any reasonable time to inspect all books, records and documents of every kind and the physical properties of the Association.

Article IX Election and Removal of Directors.

- **Section 1.** The voting rights of the Association shall vest in members in good standing.
- **Section 2.** A minimum of twenty (20%) percent of the ballots received is required for election to the Board of Directors. Voting shall not be cumulatively.
 - **Section 3.** Members shall not be permitted to vote or by proxy.

- **Section 4.** Candidates to the Board of Directors must be members in good standing.
- **Section 5.** The Board of Directors shall have a minimum of seventy percent (70%) of its Directors be current real estate licensees of the Department of Real Estate of the State of California
- **Section 6.** The Board of Directors shall have a maximum of twenty-five percent (25%) from the same company.
- **Section 7.** The Association shall hold an annual election of Directors of the Association open to all members of the Association during the last quarter of each calendar year, the time and date of which shall be established by the Board of Directors. Candidates receiving the highest number of votes up to the number of Directors to be elected, subject to Section 2, Section 5, and Section 6 above, are elected. All Directors shall hold office until their respective successors take office, unless sooner removed from office.
- **Section 8.** Any Director may be removed from office at any time with good cause by a majority vote of either the general membership or the Board of Directors at a meeting held for that purpose.
- **Section 9.** Two unexcused absences from the regular meetings of the Board of Directors during a term shall be deemed good cause for removal of the Director under Article IX, Section 8. An unexcused absence shall be defined as a failure to attend any regular board meeting without approval of either the President or the Chairperson or a majority vote of the Board of Directors.
 - **Section 10.** Vacancies in the Board of Directors shall exist:
 - a. on the death, resignation, or removal of any Director
 - b Whenever the number of Directors authorized is increased
- c. On failure of the members in any election to elect the full number of Directors authorized.
- **Section 11.** Vacancies caused by the death, resignation, or disability of a Director or Directors, or by his or their removal as provided in these by-laws, or by amendment of the Articles of Incorporation or of these by-laws increasing the number of directors authorized shall be filled by a majority vote of the remaining directors, though less than a quorum, as defined or

by the sole remaining Director.

Section 12. If the Board of Directors accepts the resignation of a Director tendered to take effect at a future time, the Board of Directors may elect a successor to take his or her position when the resignation becomes effective.

Section 13. A person elected to fill a vacancy on the Board of Directors caused by death, resignation, disability, or removal of a Director, shall hold office for the unexpired term of this predecessor or until his death, resignation, or disability, or until his removal, as in these by-laws provided.

Section 14. A lawful reduction of the authorized number of Directors does not remove any Director prior to the expiration of his term of office.

Article X. Honorary Directors and Past Presidents Council

Section 1. Honorary Directors: The Board of Directors by a unanimous vote of the Directors present at any regular meeting may elect as an Honorary Director, any person who has rendered distinguished service to the real estate profession or to the Association. Honorary Directors may participate in discussions but shall not have the right to vote at any meeting of the Board of Directors. An Honorary Director shall hold this position for the balance of the calendar year in which he or she was elected.

Section 2. Past Presidents Council: All Past Presidents in good standing, and who have attended a minimum of four (4) Board of Director meetings in the prior calendar year are members of the Past Presidents Council unless they resign, refuse to accept the position or are removed by a seventy-five (75%) vote of the Directors and other members of the Past Presidents Council present at any regular meeting of the Board of Directors. On or before January 1st of each year, all Past Presidents in good standing who have attended at least two (2) Board of Director meetings in the prior calendar year shall be given notice requesting that such Past President accept a position as a member of the Past Presidents Council. If such Past President fails to accept such position within 30 days of the mailing or email of such notice, such Past President shall be deemed to have refused to accept the position as a member of the Past Presidents Counsel. Notice may be given by U.S. First Class mail or email to the last known address or email address of each qualifying Past President. It shall be the obligation and duty of

each Past President to keep CREAA informed in writing of his or her current address and email address. Members of the council have the same rights and privileges as regular directors of the corporation without the necessity of being elected to the Board of Directors.

Article XI Officers of the Association

Section 1. Duties of the President. Subject to such powers as may be delegated to him by the by-laws and the Board of Directors, the President shall be the Chief Executive Officer of the Association, and subject to the control of the Board of Directors, shall have general supervision and direction of the business and affairs of the Association toward the welfare of all its members. The President shall perform all the duties incident to the office and such other duties as may be required by law, by the Articles of Incorporation of this Association, or by these Bylaws, or which may be prescribed from time to time by the Board of Directors.

- a. He or she shall preside at all meetings of the Board of Directors and of the general membership.
- b. He or she shall call all meetings of the Board of Directors and the general membership.
- c. He or she shall employ and discharge, subject to the approval of the Board of Directors, such agents and employees as the business of the Association shall from time to time require, and prescribe their duties, terms of employment, and also their compensation.
- d. He or she shall act and speak for the Board within the boundaries of policies established by the Board.
- e. He or she shall exercise such other powers and perform such other duties as may be prescribed by the Board of Directors or the Bylaws.
- f. He or she shall appoint such committees as he shall see fit to assist him in his duties.
- **Section 2.** Duties of the President-Elect. In the absence or inability of the President, or in the event of his refusal to act, perform all the duties of the President and, when so acting, shall have the powers of, and be subject to the restrictions on the President. He or she shall have such other powers and perform such other duties as may be imposed by law, by the Articles of

Incorporation, by these Bylaws, or as may be prescribed from time to time by the Board of Directors. The President-Elect shall automatically become President of the organization during the calendar year following the expiration of the term of the current President

Section 3. Duties of the Vice-President of External Affairs. He or she shall be Chairman of the Public Relations Committee and have other such powers and perform such duties as may be imposed by law, by the Articles of Incorporation, by these Bylaws, or as may be prescribed from time to time by the Board of Directors.

Section 4. Duties of the Vice-President of Internal Affairs. He or she shall be Chairman of the Membership Committee and shall coordinate the activities of the Administrative Assistant when such a support staff is available to the Association. He or she shall also have such powers and perform such duties as may be imposed by law, by the Articles of Incorporation, by these Bylaws, or as may be prescribed from time to time by the Board of Directors.

Section 5. Duties of the Recording Secretary

- a. The Recording Secretary shall keep a book of minutes of all meetings of the Board of Directors and of the general membership in the form and manner as required by law.
- b. He or she shall keep at the Association open to inspection by all members at all reasonable times, the original or a certified copy of the by-laws of the Association as amended or otherwise altered to date
- c. He or she shall keep the corporate seal and affix it to all papers and documents requiring the seal.
 - d. He or she shall attend all committee meetings with the President.

Section 6. Duties of the Correspondence Secretary

a. The Correspondence Secretary shall keep or cause to be kept, at the principal office of the Association or at a place determined by resolution of the Board of Directors, a record of the members of the Association showing each member's name and address.

- b. He or she shall attend to all correspondences and perform all other duties incidental to his office or as prescribed by the Board of Directors or law.
- c. He or she shall be responsible for giving and serving of all notices of the Association required by law or the Bylaws.
 - d. He or she shall issue a certification of membership to due paying members.

Section 7. Duties of the Treasurer

- a. He or she shall be responsible for collecting dues and other receivables from all members.
 - b. He or she shall enter the data and amounts in the cash journal.
 - c. He or she shall enter the date and amount in the general ledger.
 - d. He or she shall enter the data and amounts in the membership book
- e. He or she shall be responsible for issuing receipts for membership dues, for cash receipts, and upon request.
 - f. He or she shall deposit the dues money into the Association's bank account.
 - g. He or she shall pay all bills promptly when due.
- h. He or she shall file tax and information report with the Internal Revenue Service and the Franchise Tax Board of the State of California.

Section 8. Duties of the Auditor

- a. He or she shall oversee the work of both the Secretary and Treasurer.
- b. He or she shall perform such other duties as may be prescribed for the Auditor by the Board of Directors.

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Section 9. Duties of other Officers.

The duties of all other officers shall be prescribed by the President and the Board of Directors

- **Section 10.** Officers of the association shall serve without compensation.
- **Section 11.** Succession of Office The Succession to the Office of President shall be in the following order: President-Elect, Vice-President of Internal Affairs, Vice-President of External Affairs, Recording Secretary, Correspondence Secretary, Treasurer, and Auditor.

Article XII Election and Removal of Officers

- **Section 1.** The Officers for the Association shall be nominated and elected at the first Board of Directors meeting following the election of the Directors.
- **Section 2.** The Officers shall be elected by the Directors and members of the Presidents Council.
- **Section 3.** No member of the organization shall be elected to any other position unless he or she has been a member in good standing for one year prior to the election.
- **Section 4.** Candidates for Officers of the Association shall be members of Board of Directors.
- **Section 5.** No officer shall hold the same office for more than two consecutive terms. Notwithstanding, the offices of President and President-Elect shall not be held by the same person for more than one consecutive term.
- **Section 6.** Candidates for the offices of President, President-Elect, and Vice-President of Internal Affairs, and Vice President of External Affairs must hold a current license in good standing from a State Department of Real Estate. These elected officers must maintain their licenses current and in good standing during their terms of office.
- **Section 7.** Any Officer may be removed from office at any time without cause by a majority vote of either the general membership or the Board of Directors at a meeting held for that purpose.

- **Section 8.** Any Officer who, for any reason, ceases to be a Director shall deemed to have cease being an Officer.
- **Section 9.** In the event that any person shall cease being an Officer, the Board of Directors shall elect a new Officer at the first available opportunity. A person elected to fill a vacancy of an Officer shall hold office for the unexpired term of the predecessor or until his death, resignation, or disability, or until his removal, as in these by-laws provided.

Section 10. In the event that the person elected President-Elect is serving the second year of the two year term, such person shall automatically be seated as a director the following year while serving as President.

Article XIII Special Committees

- **Section 1.** The association shall have such special committees as may be authorized by the Board of Directors. All committees shall be appointed by the President and all vacancies on the committee shall be filled by the President.
- **Section 2.** The duties of each committee shall be those prescribed by the Board of Directors. Each committee authorized by the Board of Directors shall fix its own time and place of meetings, and to adopt rules for its own government and course of proceedings consistent with the Bylaws and any directives issued by the Board of Directors. Each committee shall report on all its proceedings to the Board of Directors.

Article XIV Amendment to Bylaws

Section 1. New Bylaws may be adopted or these Bylaws may be amended or replaced by the vote or written assent of 2/3 majority vote of attending members at a duly held meeting for such purpose.

Section 2. The original or a copy of the Bylaws amended or otherwise altered to date, certified by the Secretary of the corporation, shall be kept in the principal office of the Association, and such book shall be open to inspection by the embers at all reasonable time during office hours.